

DEBAJIT BADAL GANGULY

Debajit.ganguly1972@gmail.com

PROFESSIONAL SUMMARY

- Over **24 Years** of experience in Supply Chain Management, Logistic & Relationship Management, Warehousing Management and Transportation Management.
- Currently working Kuehne Nagel India Ltd. as an Warehouse Operation Manager, Yangon Myanmar.
- Implemented projects successfully at western region.
- Successfully ran the operations and converted it into profit making unit within the span of Ten month.
- Achieved the goal of smooth operation in warehousing for various client in India having warehouses for spares and finished goods with vendor spread across the globe. This was achieved by implementing systematic SOPs, innovative and cost effective solutions for space management, emphasizing and achieving 100% stock accuracies, stringent security checks, networking and encouraging team work.
- Regularly Analyzing and reviewing the performance of various divisions and operations based on periodic data, KPIs and personal vigilant visits.
- Encouraged Teamwork and achieved the Targets and Profitability.
- Implemented Successfully **Safety measures**.
- Encouraged Team to implement **Kaizen Theory**.
- Possess a good communication skill and has encouraged it in the organization by arranging trainings for the staff.
- Strong analytical skill to review business situation and issues.

SKILLS & COMPETENCIES

Cargo Management	MIS / KPI	Key Account Management
Warehouse Management	Business analysis & Solutions	Office Administration
Customer Relationship	Viability Analysis	Service Support
Distribution Management	Coordination	People Management
Warehouse Coordination	Channel Operations	Primary & Secondary Movement

EDUCATION

Degree/Diploma	Year of Passing	University
B.E. Production	1994	Amravati University- Maharashtra
Diploma – Materials management		IBMR

1) Organization: Kuehne Nagel India Pvt. Ltd.

Duration : 08/11/2010 till date

Role : Currently Working as Operation Warehouse Manager in Yangon, Myanmar (Since Oct 18 till date)
Regional Implementation Manager (Western India) (Since June 2014)
Sr. Logistics Manager (Nov 2010 to May 2014)

Operation Warehouse Manager-Contract Logistics, Yangon, Myanmar
Responsibilities:-

- Responsible for Contract Logistics for the Myanmar.
- Managing 1 warehouses totaling to 1.0 lac sq ft (approx.) which consisted of Telecom
- P/L Owner & responsible for Operations, Compliances, Operation Excellence, Solution, Implementation, Operation Reviews with customer, Administration, Liaising with departments
- Managing Distribution Operation
- Business development which helped on to add distribution customer like Unilever, SSL etc
- Monthly review with the team & the customer.
- Identifying the area of improvements.

Implementation Manager – Contract Logistics, Western Region
Responsibilities:-

- Regional control, overview and reporting of all CTI activity within KN Contract Logistics
- Reporting of Regional CTI activities to the National CTI Manager
- Support of Regional business development / contract management during the progress of the project
- Tactical project support (in particular but not limited to: ensure strong project mandate, participation in steering meetings, and proper project funding)
- Management of all project relevant elements like staffing, material/information flows, equipment, etc.
- Development and management of project plans
- Support the operational processes after implementation, if required
- Ensure transferability of knowledge to other implementations
- Ongoing continuous development of the CTI program by identifying and employing best practice in liaison with the National CTI manager Responsible for Contract Logistics for the Western Region.

Logistics Manager – Contract Logistics, Pune Region
Responsibilities:-

- Responsible for Contract Logistics for the Pune Region.
- Managed 4 warehouses totaling to 1.5 lac sqft (approx.) which consisted of
- Telecom, industrial & a team of 100 employees (both on rolls & off rolls).
- P/L Owner & responsible for Operations, Legal Compliances, Operation Excellence, Solution, Implementation, Operation Reviews with customer, Administration, Liaising with departments, managing local issues.
- Monthly review with the team & the customer.
- Identifying the area of improvements.

Achievements:-

- Successful Implementation of new warehouses
- Gain Business of fortune 100 MNC company for Warehousing

- Achieved positive NP2 for Pune region
- Team retention & Creating environment of Care & Success

2) Organization: Toll Logistics India Pvt. Ltd.

Duration : September 2003 to October 2010

Role : Manager Operations (July-2008 – Sept 2010)

LC Manager April 2007 - June 2008

Asst. Manager Sept 2003 - March 2007

Responsibilities:-

- Controlling the entire operations of depots (LC) and warehouses within Pune and down Maharashtra region.
- Implementing the framework for measuring and improving supply chain performance.
- Responsible for Profitability and business augmentation and creating new client base.
- Providing cost effective solutions for space management, warehousing, Logistics.
- Handling vehicle capacity utilization and procurement of transport facilities if required.
- Regular Interaction with existing clients and monitoring the timely redress of complaints if any.
- Implementing business strategies and budgeting for annual business.
- Handling Inventory management Sourcing planning, including current inventory and forecast demand, in collaboration with all suppliers
- Monitoring KPIs of various depots on monthly basis and implementing the corrective actions based on internal audits
- Managing the day to day administration and operational activities.

Achievements:-

- Successfully ran the Transport Operation
- Implemented new frame work for smooth networking and communication between depots, Logistic operations and thereby reduced the communication gap and achieved effective control over the operations.
- Received the appreciation from customer like Philips India for achieving 98% stock accuracy, effective space management and reduced customer complaints.
- Won Kaizen Award for Implementing Cost Reduction
- Reduced Collection Period from 60 days + to 25 days helping in better Cash Management

3) Organization: Aramex India Pvt. Ltd., Pune

Aramex India Pvt. Ltd., is a Jordan based MNC, dealing in Global Logistics, Freight, International & Domestic Express Services having worldwide operations and was listed on NASDAQ (New York Stock Exchange). Having a turnover of 100 million US\$ Worldwide, currently operating throughout India.

Duration : December 2001 to August 2003

Role : Territory Manager

Responsibilities:-

- Forecasting market trends and formulating strategies to boost sales in the respective areas
- Handling a team of Sales Executives, Operation Executives, Credit and Customer Care Executives.
- Formulating the market trends to ensure maximum profit.
- Keeping close interaction with Operations & Customer Service department to solve service problems and to ensure maximum customer satisfaction.
- Recovery of revenues / outstanding from clients. Co – ordination and control on work in progress through monitoring the day to day operation of the branch. Maintaining close liaison with the transshipment to ensure timely movement of consignments.
- Projection on expected recovery and planning accordingly.

- Formulating the market trends to ensure maximum profit.

Achievements:-

- Has won the “Best Employee Award “for the month of March 03
- Launched Major clients such as Balzer, Patni Computer Services, Garware Wall Ropes, Thermax Ltd. Etc.
- Started Import Export Client (frt. Forwarding) activities in Pune.
- Developed Air Cargo client like CDSS, Multi Arc etc.

4) Organization: Excel Logistics Pvt. Ltd., PUNE.
--

Excel Logistics an NRI Venture, is India’s first Integrated Logistics Service Provider Company, bringing in quality logistic services and practices internationally. At present operating nationwide (37 branches) throughout India. Joined as Asst. Manager – Operation & Promoted to Regional Co-coordinator – west.

Duration : January 2000 – November 2001

Role : Regional coordinator -West

Responsibilities:-

- Developed route network for entire western division
- Liaisoning with various Govt. and Corporate bodies on behalf of the Company
- Developing vendors for route vehicle
- Implemented systems in inventory management like FIFO and ABC analysis.

5) Organization: Road Transport Corporation, PUNE.

Leading Road Transport Company in India for the last four Decades with a network of 600 branches all over India and has a record of serving Multinationals and Public Sector Companies.

Duration : Nov. 1995 to Dec. 1999

Role : Business Executive & Promoted as Branch Manager

Responsibilities:-

- Procuring business for Conventional transport.
- Formulating the market trends to generate maximum profit.
- Recovery of Revenue / Outstanding from clients
- Handling a team of Operation Executives / Sales Executives Credit & Customer Care Executives.
- Maintaining close liaison with the Transshipment to ensure timely movement of consignments.
- Monitoring day to day operation of the branch through proper . Co – ordination between all Departments

6) Organization: Gati Ltd.

Duration : Feb. 1995 to Oct. 1995

Role : Operation Executives

Responsibilities:-

- Day to day clearance of all shipment on priorities
- Co – ordination with customer service and Transshipment Manager for smooth functioning of operations.
- Handling operations and travelling with route Vehicle.

7) Organization: Shiva Fertilizer Ltd.

Duration : May 1994 to Jan. 1995

Role : Management Trainee

PERSONAL INFORMATION

Name	Debajit Badal Ganguly	
Date of Birth	01st Jan, 1972	
Passport No	R 4488483	Valid up to :05/10/2027
Nationality	INDIAN	
Martial status	Married	
Language Proficiency (R/W/S)	English, Hindi, Marathi & Bengali	
E Mail ID	Debajit.ganguly1972@gmail.com	
Contact Details	A-702, Anjani Gaatha, Gat No. 1582(P), Chikhali, Pune	
Contact No	+919921401664	