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Career Objective

To meet challenges at the Managerial Level in day to day operations in a large organization engaged in a service oriented business. Strive to maintain people, relationships and service-oriented attitude to drive and excel in business.

Experience Summary

- 17+ years of experience in Logistics Industry
- Expertise in Projects, Ocean and Air (Import & Export) Operations

Professional Experience

At present, I am associated with **JSL Global WLL** (Freight forwarding and complete Logistics Provider) as a partner, we started this company in Qatar with Mr. Mansoor (my partner and Qatari National) in March, 2012.

ARSHIYA INTERNATIONAL LTD (2nd March, 2010 to January 2012)
Asst. Manager (Logistics)

I joined Arshiya International Ltd in 2010 and was working as Asst. Manager- (Logistics), reporting to Ms. Sushma Fulsunge (Deputy General Manager)

My Job Activities include:-

- Monitor complete Ocean Import and Export Activity.
- Handling of Free Trade Warehousing Shipments (FTWZ)

ARSHIYA INTL. (BDP Qatar WLL) (2nd April 2005 to 30th September)
Asst. Manager (Logistics)

I joined BDP Qatar as an Ocean executive in 2005 and now working as Asst. Manager-(Logistics), reporting to Mr. Jigar Shah (General Manager)

My Job Activities include:-

- Monitor the customer service, Operations, Billing department
- Handling of Project shipments
- Administrate the flow of day to day operations
- Interacting with Clients and Overseas offices, Agents on shipment queries.
- Co ordination with various departments, Clearing Agents, Transporter, Vendors

- Monitoring the customs duty, Freight and other payables and to ascertain and route the query to the the person responsible for payment collection
- Monitoring whether the DSR is furnished with correct information to the client on daily basis
- To keep a check on the invoice submission.
- Follow up on Exit documents if any to ascertain there is no money loss due to submission of relevant documents.
- To keep a check on the cheque payment related to the forwarding jobs, also to check transport and warehouse invoices.
- To examine the customs clearance report and interact with the operations staff about the timely deliveries, transportation and warehousing.
- To interact with client vendors and get rates etc

In a nutshell, to ensure increase in company revenue, meet customer satisfaction and get the maximum outcome.

My experience with BDP Qatar has enable me to identify the situations and problems in advance and get prepared to deal with them and resolve in a better way.

BDP India Pvt. Ltd. (01st January 2004 to 31st March 2005)

Executive – Export Division (Ocean)

BDP is one of a leading MNC's in freight forwarding which provides complete logistics to leading customers globally.

As an Ocean Executive, my responsibilities included:-

- Handling individual customers i.e. documentation, follow-up for stuffing the container
- liasoning with Shipping line for container stuffing inturn informing customer/overseas for their records and later sending pre-alerts / faxing necessary documents / invoices to them.

I was placed as an implant at Rohm and Haas India P.Ltd., one of the chemical giants globally.

- My job responsibilities included providing complete logistics solution to the customer. I was involved with day to day handling of custom /excise related jobs, operational work at the site (stuffing, examination, documentation). It covered most of the export formalities at the site.

Links International (September2000–December 2003)

Sr. Executive – Export Division.

Links international is a pioneer in the Managed Export market in India and a leading consultancy to exporters. In the dealings with corporate clients, I have gained valuable experience to develop and implement Links Cargo's strategy to suit the Indian market.

As a Sr. Executive I have the following role

- Administration of export documents and formatting them.
- Handling Shipping Line bookings.

- Co-ordination with internal departments and branch offices to solve various queries.
- Arranging stuffing of console container to gulf region

Have handled certain key customers like Bajaj Auto and United Phosphorous, which enabled me to gain excellent corporate exposure.

Achievements

- Have bagged an award from BDP AsPac for sending the highest number of sales leads globally in the year 2006.
- I have received an award from Rohm and Haas I P Ltd which was published in the BDP international quarterly magazine in the year 2004.
- Have attended and completed Heavy Lifting course in Singapore, in the year 2008. Also got certificate for the same.

Strengths

Inter- Personal skills and ability to establish rapport with people at all levels.

Attitude

Willing of continuous learning. Flexible to accept new responsibilities. Belief that, it is people and their service oriented and relationships that drive business.

Education

Achieved the Bachelor of Commerce (B.Com.) from Mumbai University.
Area of Specialization: Exports and Taxation

Personal Details

Date of Birth : 06th November 1975.
Nationality : Indian.
Marital Status : Married.
Languages : English, Hindi, Gujarati & Marathi.